

FJ400 SE Product Quiz.

Name _____

Date _____

Score / 9

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- 1** True or false: "SE" in the FJ400 SE's name means it's a special, upgraded edition.
- ☐ True ☐ False
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- 2** What does the FJ400 SE lack compared to the standard FJ400 II?
- ☐ A. Only the touchscreen ☐ B. Battery power, TTL, and HSS
- ☐ C. Only the modeling light ☐ D. Nothing — they are identical
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- 3** What is the FJ400 SE's power range?
- ☐ A. 0.78–100Ws (9 stops) ☐ B. 12.5–400Ws (6 stops)
- ☐ C. 1–800Ws (9 stops) ☐ D. It has no adjustable power range
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- 4** A customer asks about the recycle time and notices two different numbers from different sources. What should you tell them?
- _____
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- 5** True or false: the FJ400 SE has a built-in optical slave sensor.
- ☐ True ☐ False
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- 6** What is the FJ400 SE's approximate body-only price?
- ☐ A. \$214.90 ☐ B. \$399.90
- ☐ C. \$599.90 ☐ D. \$899.90
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- 7** What is the FJ400 SE's modeling light?
- ☐ A. 2W fixed ☐ B. 3W fixed
- ☐ C. 15W fixed 5500K ☐ D. 30W bi-color
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- 8** What single sentence should you lead with when a customer asks about the FJ400 SE?
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- 9** True or false: the FJ400 SE is a good fit for a customer who regularly shoots on location.
- ☐ True ☐ False
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