

L120-B Product Quiz.

Name _____

Date _____

Score / 9

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- 1** What kind of light is the Westcott L120-B?
- ☐ A. A TTL/HSS flash ☐ B. A continuous 120W bi-color COB LED
- ☐ C. A monolight strobe ☐ D. A ring light
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- 2** True or false: the L120-B is part of Westcott's FJ series.
- ☐ True ☐ False
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- 3** What is the L120-B's CRI rating?
- ☐ A. Up to 90 ☐ B. Up to 95
- ☐ C. Up to 98 ☐ D. Up to 100
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- 4** A customer asks whether the L120-B or an FJ-series light is right for their work. What's the key question to ask?
- _____
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- 5** True or false: the L120-B includes a D-Tap battery in the box.
- ☐ True ☐ False
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- 6** What control options does the L120-B offer?
- ☐ A. DMX only ☐ B. Rear dials/LCD and the Westcott StudioLink Bluetooth app (no DMX)
- ☐ C. App control only, no physical dials ☐ D. Only a physical power switch
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- 7** What is the L120-B's output at 1 meter with the included 45° reflector?
- ☐ A. 8,520 lux ☐ B. 12,000 lux
- ☐ C. 23,900 lux ☐ D. 39,200 lux
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- 8** How should you respond if a customer compares the L120-B's brightness unfavorably to a 200W Godox or Aputure LED?
- _____
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- 9** What accessory does the 1-Light Backpack Kit bundle that the base L120-B doesn't include?
- ☐ A. A D-Tap battery ☐ B. A 26-inch Rapid Box Switch Octa-S softbox
- ☐ C. A DMX controller ☐ D. A second COB head
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